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ABORIGINAL FINANCIAL OFFICERS ASSOCIATION OF SASKATCHEWAN INC.
FINANCIAL STATEMENTS
MARCH 31, 2012

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### INDEPENDENT AUDITOR'S REPORT

To the Members of Aboriginal Financial Officers Association of Saskatchewan Inc.:

I have audited the accompanying financial statements of Aboriginal Financial Officers Association of Saskatchewan Inc. which comprise the statement of financial position as at March 31, 2012 and the statements of operations, changes in net assets and cash flows, and program of revenue and expenditures for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Organization's responsibility for the Financial Statements

The Management is responsible for the preparation and fair presentation of these Financial Statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Canadian generally accepted auditing standards. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

### Opinion

In my opinion, the financial statements present fairly, in all material respects, the financial position of the Association as at March 31, 2012 and its financial performance for the year then ended, in accordance with Canadian generally accepted accounting principles.

Saskatoon, Saskatchewan June 18,2012

CERTIFIED GENERAL ACCOUNTANT, PROF CORP

# ABORIGINAL FINANCIAL OFFICERS ASSOCIATION OF SASKATCHEWAN INC. STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2012

		2012	<u>2011</u>
	ASSETS		
CURRENT Cash (Note 4) Accounts receivable (Note 5) GST receivable Prepaid expenses		\$ 211,306 11,729 3,737 0	\$ 113,443 152,432 2,789 525
		226,772	269,189
CAPITAL ASSETS (Notes 2 and 6)		328	434
		<u>\$ 227,100</u>	<u>\$ 269,623</u>
	LIABILITIES		
CURRENT Accounts payable (Note 7)		<u>\$ 16,828</u>	\$ <u>17,159</u>
	NET ASSETS		
UNRESTRICTED		210,272	252,464
		<u>\$ 227,100</u>	<u>\$ 269,623</u>

APPROVED ON BEHALF OF THE BOARD

Director

Maya Main, CMA Director

# ABORIGINAL FINANCIAL OFFICERS ASSOCIATION OF SASKATCHEWAN INC. STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS FOR THE YEAR ENDED MARCH 31, 2012

	<u>2012</u>	<u>2011</u>
REVENUES		
INAC - Contribution (Note 8) AFOA Sask. Conference Registrations, Sponsorships Expense Recoveries Interest earned	\$ 121,000 74,026 941 7	\$ 478,000 64,203 1,425 6
Memberships Other Revenue Summer Student	39,259 37,325 <u>6,272</u> 278,830	27,986 500 <u>5,622</u> 
EXPENDITURES	270,000	
AFOA Canada Conference AFOA Sask. Conference expenses Accounting and Legal Fees Advertising and Promotion Amortization Bad Debts Bank charges and interest CFOIP Catering Consultants Insurance Meeting expenses Memberships Office and postage	7,040 38,718 7,273 \$ 15,322 106 350 29 90,000 18,873 14,291 1,176 1,102 250 1,786	3,455 38,136 4,656 \$ 21,398 144 0 88 100,000 20,695 75,100 1,164 12,701 250 8,073 48,929
Printing and Binding Professional Development Rent Telephone Travel - board of directors Travel - staff Wages and benefits	9,680 0 7,585 3,515 10,169 3,787 	125 5,775 3,506 39,709 9,936 88,978
	321,022	482,818
EXCESS OF EXPENDITURES OVER REVENUES	(42,192)	94,924
UNRESTRICTED NET ASSETS, beginning of year	<u>252,464</u>	<u>157,540</u>
UNRESTRICTED NET ASSETS, end of year	<u>\$ 210,272</u>	<u>\$ 252,464</u>

The accompanying notes are an integral part of these financial statements.

# ABORIGINAL FINANCIAL OFFICERS ASSOCIATION OF SASKATCHEWAN INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED MARCH 31, 2012

			<u>2011</u>	
OPERATING ACTIVITIES		(15.400)	<b>A</b>	04.004
Excess of expenditures over revenues	\$	(42,192)	\$	94,924
Item not involving cash:				
Amortization		<u> 106</u>		144
		(42,086)		95,068
Net change in non-cash working capital:				
Accounts receivable		140,703		(70,809)
Prepaid expenses		525	•	(525)
Accounts payable		(331)		(111)
GST		<u>(948</u> )		(3,238)
INCREASE IN CASH		97,863		20,385
CASH, beginning of year		113,443	-	93,058
CASH, end of year	<u>\$</u>	211,306	\$	113,443

### 1. NATURE OF ORGANIZATION

Aboriginal Financial Officers Association of Saskatchewan Inc. was incorporated in the Province of Saskatchewan on May 14, 2002 under the Non-Profit Corporations Act 1995. The Association's mandate is to provide leadership in First Nation and Aboriginal financial management activities by developing and promoting education, training, information and standards to expand technical capacity for Members and First Nation and Aboriginal Organizations.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Association have been prepared in accordance with Canadian generally accepted accounting principles. Outlined below are those policies considered particularly significant:

### Capital Assets

Capital assets are stated at cost less accumulated amortization. Capital assets are amortized over their estimated useful lives at the following rates and methods:

Display booth Computer equipment - 20% declining balance method

- 30% declining balance method

### Revenue Recognition

The Association uses the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Endowment contributions are recognized as a direct increase to net assets.

Restricted investment income is recognized as revenue in the year in which the related expenditures are incurred. Unrestricted investment income is recognized as a revenue when earned.

### Contributed Services

Because of the difficulty in determining their fair value, contributed services are not recognized in the financial statements.

### Allocation of Expenses

The Association engages in the delivery of a number of programs to expand technical competence. The costs of each program include the costs of personnel, supplies and other expenses that are directly related to providing the program. The Association also incurs a number of general support expenses that are common to the administration of the Association and each of its programs.

The Association allocates certain of its general expense, and applies that basis consistently each year. Amortization is not allocated; other general support expenses are allocated on the following bases: Indirect salaries, occupancy (rent, insurance) and professional fees are allocated based on revenues as an approximation of the amounts required by each program.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - con't

### Use of Estimates

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. These estimates and assumptions are reviewed periodically and, as adjustments become necessary they are reported in excess of revenues over expenditures in the periods in which they become known.

### Financial Instruments

### Held for trading:

The Association classifies cash as held for trading. Cash is initially recognized, and subsequently measured, at fair value.

### Available-for-sale:

Available-for-sale financial assets are measured at their fair value, with unrealized gains and losses recognized in net assets as changes in unrealized gains and losses on available-for-sale financial assets arising during the period. Currently, the Association has not classified any financial instruments as available-for-sale.

### Loans and receivables:

The Association has classified accounts receivable as loans and receivables. These assets are initially recognized at their fair value, determined by the instrument's initial cost in a transaction between unrelated parties.

Loans and receivables are subsequently measured at their amortized cost. Amortized cost is the amount at which the financial asset is measured at initial recognition less principal repayments, and less any reduction for impairment or uncollectability. Net gains and losses arising from changes in fair value are recognized in excess of revenues over expenditures upon derecognition or impairment.

### Other financial liabilities:

The Association has classified accounts payable as other financial liabilities. Accounts payable are initially recognized at their fair value determined by the instrument's initial cost in a transactions between unrelated parties.

Other financial liabilities are subsequently measured at amortized cost. Amortized cost is the amount at which the financial liability is measured at initial recognition less principal payments. Gains and losses arising from changes in fair value are recognized in excess of revenues over expenditures upon derecognition or impairment.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - con't

### Financial Instruments - con't

### Financial asset impairment:

The Association assesses impairment of all its financial assets, except those classified as held for trading. Management considers whether the issuer is having significant financial difficulty and, whether there has been a breach in contract, such as a default or delinquency in payments in determining whether objective evidence of impairment exists. Impairment is measured as the difference between the asset's carrying value and its fair value. Any impairment, which is not considered temporary, is included in current year excess of revenues over expenditures.

Changes in unrealized gains and losses on available-for-sale financial assets arising during the period:

Changes in unrealized gains and losses on available-for-sale financial assets represent changes in the net assets of the Association arising from certain transactions and other events with non owner sources. If such a change occurred it would be required to be reported separately in net assets on the Statement of Financial Position.

### 3. CHANGES IN ACCOUNTING POLICIES

### **New Accounting Framework**

The Accounting Standards Board has approved a new framework that is based on existing Canadian generally accepted accounting principles ("GAAP") and incorporates the 4400 series of standards which relate to situations unique to the not-for-profit sector. The new standards became available December 1, 2010 as Part III of the CICA Handbook - Accounting and are effective January 1, 2012. Early adoption is permitted. Also, the not-for-profit organizations were given the option of adopting International Financial Reporting Standards, an alternative that may be attractive to some organizations depending on their individual circumstances. The new reporting options were created to recognize the diverse nature of the organizations and will provide useful financial statements for the members, boards, contributors, lenders, clients and other users of their financial statements.

The Association is currently evaluating the impact of the adoption of Part III of the new standards on its financial statements.

### 4. CASH

Cash is represented by the following:	<u>2012</u>	<u>2011</u>
First Nations Bank of Canada - chequing account First Nations Bank of Canada - business investor account	\$ 203,981 	\$ 106,126 
	<u>\$ 211,306</u>	<u>\$ 113,443</u>

### 5. ACCOUNTS RECEIVABLE

						<u>2012</u>		<u>2011</u>
AFOA Canada					\$	2,750	\$	2,500
AWPI Customers						3,992		0
Cameco Career Fair Customers						0		2,000 6,994
Dakota Dunes CDC						300		0,554
First Nations Bank						0		2,500
Indian and Northern Affairs Car Memberships	nada					4,687		132,400 5,038
Scotia Bank						0		1,000
					\$	11,729	<u>\$</u>	152,432
6. CAPITAL ASSETS								
			A a a	umulated		Net		Net
		Cost		ortization		<u>2012</u>		2011
Display booth	\$	2,160	\$	1,971	\$	189	\$	236
Computer equipment		5,069		4,930		139	-	198
	<u>\$</u>	7,229	<u>\$</u>	<u>6,901</u>	<u>\$</u>	328	<u>\$</u>	434
7. ACCOUNTS PAYABLE								
RBC Royal Bank					\$	<b>2012</b> 0	\$	<u>2011</u> 44
First Nations Holdbacks					Ψ	12,000	Ψ	9,000
Holiday Pay and Payroll Deduct Sasktel	ions					143 285		4,349 194
Scotia Bank						283 0		322
James H. Stinn, CGA Prof. Corp						4,400		3,250
					<u>\$</u>	16,828	<u>\$</u>	<u> 17,159</u>
8. FUNDING RECONCILIATIO	N							
						<u>2012</u>		<u> 2011</u>
INAC revenue per financial state	ment	S			\$	121,000	\$	<u>478,000</u>
INAC revenue received						121,000		<u>478,000</u>
INAC funding per confirmation					\$	121,000	\$	<u>478,000</u>

### 9. FINANCIAL INSTRUMENTS

The Association, as part of its operations, carries a number of financial instruments. It is management's opinion that the Association is not exposed to significant interest or credit risks arising from these financial instruments except as otherwise disclosed.

### Risk Management Policy

Management observes an informal risk management policy by maintaining the majority of the Association's equity in liquid assets.

### Fair Value Disclosure

The carrying amount of cash, accounts receivable and accounts payable approximates their fair value due to the short-term maturities of these items.

### Liquidity Risk

Liquidity risk is the risk that the Association will encounter difficulty in meeting obligations associated with financial liabilities. The Association enters into transactions to purchase goods and services on credit, borrow funds from creditors, etc. for which repayment is required at various maturity dates. Liquidity is measured by reviewing the Association's future net cash flows for the possibility of a negative cash flow. The Association manages the liquidity risk resulting from its accounts payable by investing in liquid assets.

### Credit Risk

Financial instruments that potentially subject the Association to credit risk are accounts receivable. Amounts due from Indian and Northern Affairs Canada comprise 0% (2011 - 87%) of outstanding receivables at March 31, 2012. The Association believes that there is minimal risk associated with this amount as it is due from a government agency. Management performs regular credit assessments on its receivables and provides allowances for potentially uncollectable receivables.

### 10. CAPITAL DISCLOSURE

The Association defines capital as its net assets. The Association's overall objective with its capital is to fund capital assets, future projects and ongoing operations. In order to facilitate the management of its capital requirements, the Association prepares annual revenue and expenditure budgets that are updated as necessary depending on various factors.

The Association is not subject to externally imposed capital requirements and its overall strategy with respect to capital remains unchanged from the year ended March 31, 2011.

# ABORIGINAL FINANCIAL OFFICERS ASSOCIATION OF SASKATCHEWAN INC. PROGRAM REVENUES AND EXPENDITURES AS AT MARCH 31, 2012

TOTAL 37,325 74,026 941 121,000 39,259 6,279 278,830	7,273	15,322	106	90,000	10,000	10,0/3	14.291	1,176	29	1,102	250	1,786	9,680	•	7,585	3,515	13,956	89.970 321.022	(42.192)
OFFICE  OPERATIONS 1,325 17,450 941 39,259	7,273	4,663	106	000		7 038	1,930	1,176	29	1,102	250	1,786	6,651	(13,200)	7,585	3,515	8,751	82,429	(62,452)
STC SUMMER STUDENT		ı	t	1 !				1	•	•		•	1	•		1	r	7.541	(1.269)
FINANCIAL WORKSHOP 8,600	ı		<b>₽</b> 1		,	,	;	1	•	•	3	14°C F	CC2-61	•	•	•	1,910	3,165	5.435
FIMB WORKSHOP 9,950			1 2	•	1.997	•	3,360		•		•	r	• 1	•	•		•	5.357	4.593
EALL CONFERENCE 16,000 27,239 43,239	,	t,4/5	1 1	1	16,876	618	,	•		•	•	1 774		: 1	•	1	3,295	26.836	16.403
CFOIP - 101,000 - - 101.000		• 1	ı 'ı	90,000		,			•	•			11,000	2	: 1	•	t. -≥-	101.000	2
AWPI PROJECT 20,000 10,787 - 20,000 20,000	,	20.50	1 3	ı	•	38,102	9,001	1			; t	:	2.200	;	1	•	,	55.689	(4,902)
PROGRAM REVENUES Corporate Sponsorship Conference Expense Recovery NAC Membership Interest & Other TOTAL REVENUES	PROGRAM EXPENDITURES Accounting & Legal Advertising & Promotion	Amortization	. Bad Debt	CFOIP	Catering	Conference	Consultants	Interest & Bank Charges	Meeting	Membershins	Office Supplies	Printing & Binding	Professional Fees	Rent	Telephone	Trainel	Words & Descripto	TOTAL EXPENDITURES	EXCESS OF REVENUES OVER EXPENDITURES